Spanish Speaking Business Development Analyst

Do you want to work in an ambitious and fast-growing international company while studying? Are you motivated by taking responsibility, working strategically, and gaining hands-on experience in business development? Then this might be the right opportunity for you.

What we offer

At JUC, you will gain practical experience in international business development within a professional B2B environment.

We offer:

- Thorough onboarding and close sparring with experienced colleagues
- Insight into strategic market development and partnership building
- A dynamic and international working environment
- Real responsibility and the opportunity to influence projects
- A career-relevant student position that will significantly strengthen your professional profile
- A central workplace in Copenhagen at Axelborg, just across from Tivoli
- Friday breakfast, social events, and company celebrations
- An in-house gourmet chef serving daily lunch

This is a unique opportunity to combine your studies with relevant, hands-on experience in an international growth company.

Your new role

As a Business Development Analystat JUC, you will become part of our Network Development department and contribute to strengthening our position in the Spanish market.

You will develop legal education programs and networks, directly focused on the Spanish market. This includes conducting market research, identifying relevant industries and professional segments, and helping translate insights into concrete business opportunities.

You will assist with outreach and preparation of meetings with high-profile lawyers and judges in connection with partnership agreements and network development initiatives.

You will also work closely with our Spanish sales department in Madrid to support alignment between development activities and commercial goals.

In addition, your tasks will include:

- Market research and analysis of Spanish industries and professional segments
- Mapping potential partners and key profiles
- Supporting cross-market development activities
- Ad hoc tasks across other European markets

You will be based at our headquarters in Copenhagen and work in close collaboration with colleagues across markets. The position is minimum 15 hours per week.

Your profile

We expect that you:

- Are currently enrolled in a relevant bachelor’s or master’s program
- Are fluent in Spanish (written and spoken) and comfortable communicating professionally in English
- Are proactive, curious, and eager to learn
- Feel comfortable engaging with senior professionals in a professional context

Interest in the legal sector or international business is an advantage, but not a requirement. What matters most is your drive, analytical mindset, and motivation to develop.

Who is JUC?
Founded in 2001, JUC is today Scandinavia's leading provider of courses, professional networks, and conferences for lawyers, legal professionals, and auditors. We are represented in Denmark, Norway, Sweden, Germany, the Netherlands, Belgium, and Spain.

Ready to kick-start your career in business development?
We conduct interviews on an ongoing basis and look forward to receiving your application.

If you have any questions about the position, you are welcome to contact our Talent Acquisition Lead, Anna Olivia Wluka, at +45 26 66 83 30 or aow@juc.dk or our International Business Development Manager, Kristoffer Dræby Pedersen, at kdp@juc.dk.